shug Tree

January 25, 2022

WILL DEBT COLLECTION REGULATIONS DRIVE US TO CASH ONLY?

This week the Club welcomed **David Cerna**, CEO of High Desert Creditors Service who shared information on business regulations that are hurting their industry, especially here in California. High Desert Creditors Service, a family-owned business debt collection service, was started in 1980. David was in the 4th grade when he started working for his father. His father wasn't the best at collecting because he wanted to help people with options for repayment. The company has done extremely well due to David's dad philosophy on helping people in financial trouble. Debt collection is a challenging job and to make it fun for David's staff, they play a lot of

games, rewards of cash prizes, as well as other incentives.

Currently, the National Average for debt collecting is 12%. This is a very low number, and it continues to decrease. The state of California continues to impose new regulations to prevent debt collecting from happening. There are over 100 Regulatory Agencies that oversee Debt collection, including FDCPA, FCRA, TCPA, the Fair Credit Billing ACT, HIPPA, and CCPA, just to name a few. Across the country the regulations average about 135,000, but in California there are a whopping 395,608 regulations! Sadly, what used to be about making good on your obligations, is about to be regulated to

Acceptation make up

the point where businesses will have to decide about their credit policies. This won't be good for the less fortunate consumers who can't get credit and may have to go to a 'cash only" option.

Of course, the Debt Collection industry has a negative light shining on it. The early days of debt collection deserved it, and even today, some bad apples still ruin it for most good agencies, but in the end, they are only hurting the businesses they represent. In fact, the debt collection industry is good for the economy. The 2,100 members in their National

Association make up over 124,400 employees, plus 89,000 jobs in supporting industries. 32% of debt collection agencies are female owned, and while 47% of the US workforce is female, they make up 66% of the collection industry!

In 2018, 3rd party collection agencies collected \$102. Billion, returning over \$90.1 billion to the creditors. On top of that, the debt collection industry contributes \$1.2 billion in taxes. Finally, the industry supports an average annual payroll of \$5 billion. It is estimated the industry represents an average savings of \$706 per household!

During COVID there was a moratorium on debt collecting. On January 1, a new regulation was passed preventing debt collection to occur during a state of emergency, (like COVID). On top of that, new regulations have been passed restricting the reporting of consumers to the credit reporting agency unless certain criteria have been met. But David and High Desert Creditors Service continue to maintain professionalism, and help people through their financial hardships, while at the same time help recover money to businesses that are due it.

This Week's Functionaries

Invocation:

Dr. Ron Williams

Flag Salute:

Bryan Gillespie

4-Way Test:

Jeff Armstrong

Fine Master:

David North

HOVE'S HELLO'S



Thank you to David
Cerna from High Desert
Creditors Service for
coming out this week and
sharing so much business
information with our
group. Hope to have you

come out again soon.

Teressa DeAtley shared that she is working on our annual Service Awards luncheon for outstanding service from Fire, Police and EMTs.

Our District Conference will take place from June 23-26 at the Westin in Rancho Mirage. We are planning some fun things for the Club that weekend so please join us!

The Valentines Dinner is coming up on February 17 at Chateau Chang's. There will be cocktails at 6pm with dinner at 7pm. The talented Lyn Moon will be providing entertainment.

Finally, I am sad to report that RYLA has been canceled for this year, The district considered many options and felt the best decision was to cancel for the safety of all concerned.

See you next week when we will hear from Kris Reilly from the Victor Valley Union High School District.

Jon Hove



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February Birthdays

Kevin Kane February 14
Caroll Yule February 19

Partner Birthdays

Kris Dever February 15
Cheryl Beck February 21
Ruth-Ann Metzler February 24

February Anniversaries

Don Lager 22 Years
Capt. John Wickum 1 Year

Wedding Anniversaries

Jim & Marilyn Mettler 43 Years
Jon & Linda Hove 16 Years

THANK YOU

Thanks to Linda Hove and Arsalee Morales for their help on this week's Newsletter!

SERVE TO CHANGE LIVES

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Big Blue Dice



Bill Edwards had the chance this week to pick the Blue Dice, but drew White and saved the money for another next week.

We continue next week with 7 dice and \$375 for the lucky Rotarian who can grab the Blue Dice from the bag.

Spoon of Exemption

Dr. Ron Williams, Superintendent for Victorville Union High School District had his last week with the Spoon and shared that due to so many teachers being out because of the latest strain of Covid, all principals and assist principals are working the front lines at the schools to make sure our children are getting their education and needs met daily.

It was time to auction the Spoon for the month of February and in the end it went to **Arsalee Morales** in the amount of \$90.

Supporting Rotary



At this week's meeting, **Esther Mears** presented President **Jon Hove** with a check for \$2,500 from Desert Community Bank.

DCB, a division of Flagstar Bank, supports community groups and

this money given to the Victorville Rotary Foundation that will go towards ReadB4K and other literacy programs.

Raffle

Bill Edwards brought quite a few gifts to raffle off this week for Rotarians who came to the meeting. Bill gave a jar of preserves that will be enjoyed by **Dwight Johnson**, **Robert Lovingood** took home a pet bed, while **Bryan Gillespie** will use the \$10 gift card Bill brought. Mr. Edwards also gave away a couple of mugs filled with goodies that will be enjoyed by **Oscar Garcia** and Fire Chief **Jeff Armstrong**.

Bill also received this week. He won a copy of "25 Men of Integrity" from **Dwight Johnson** and Mr. Gillespie will enjoy a bottle of wine, also given away courtesy of Dwight. Finally, **Esther Mears** also left the meeting with a bottle of Chardonnay, that was donated by **Donna Wells**.

Fine Session



David North was the Fine Master again this week and only gave out one fine and that was to **Brad Piorez** in the amount of \$20, blaming him for the bad air quality due to the fire in Big Sur.



The Polio Pig

Collected this week: \$31.00

Polio Pig: \$26 + Bill Edwards (Dice): \$5.00= \$31.00

Collected to Date: \$18,577.67
Total equals: 98,269 Doses!

One dollar equals 2 doses of vaccine! \$500 pays for a Polio Clinic!

The Joshua Tree is a Weekly Publication of the Rotary Club of Victorville P.O. Box 734 • Victorville, CA 92393 • www.victorvillerotary.org

If you are not receiving your newsletter, please contact Editor Chris Ackerman at chris@signifydesigns.com or 760-559-1686 to be added to the e-mail or mailing list.

VICTORVILLE ROTARY CLUB OFFICERS

Board of Directors

President 2021-2022	Jon Hove	
President 2022-2023	Arsalee Morales	
President 2023-2025	Need Candidates	
President 2025-2026	Bill Edwards	
Immediate Past President	Steve Orr	
Treasurer	Donna Wells	
Executive Secretary	Margaret Cooker	
Foundation	Margaret Cooker	
Publicity/Public Relations	Stephen Quintero	
Club Service	Arsalee Morales	
	Michael Krause	
International Service	Ben Tafoya	
Youth Service/RYLA & TLC	Ryan McEachron	
Vocational Service	Need Volunteer	
Grants	Margaret Cooker	
High School Speech Contest	Ryan McEachron	
Scholarships	. Esther Mears and Arsalee Morales	
George Hensel Ethics Essay Co	ontestRon Boyd	
Membership	Dwight Johnson	
Billing Officer	Esther Mears	
Members-at-Large: David North, Esther Mears, Rob Kilpatrick & Ron Boyd		

Positions & Committee Chairs

BOD Secretary		Need Volunteer
Programs		Mike Page
Public Service	Ric	k Bessinger, Teressa DeAtley,
	Jo	ohn Wickum & Jeff Armstrong
Sergeant At Arms		Arsalee Morales
Dan Stover Music Contes	st	Chris Ackerman
S.T.A.R. Students	Mau	ureen Mills and Michal Krause
Fundraising		Arsalee Morales
Flowers and Gifts		KayMarie Gregory
Joshua Tree Editor		Chris Ackerman

The Victorville Rotary Club meets every Tuesday for fellowship at 11:30 a.m. and meeting at 12:00 noon at the Spring Valley Lake Country Club, 13229 Spring Valley Parkway, Victorville

Make-up Days and Locations

MONDAY: San Bernardino East, Imperial Palace, noon

TUESDAY: Rancho Cucamonga Sunrise, 7:15 a.m.

Empire Lakes Golf Course

Rancho Cucamonga, 12:00 p.m., Etiwanda Gardens

WEDNESDAY: High Desert/Hesperia Club meets 7:00 a.m.,

Denny's, 13165 Main St., Hesperia San Bernardino Crossroads, Hilton, noon, Barstow, Rositas, 540 Main St, 12:00 p.m.

THURSDAY: Apple Valley, ZOOM Meetings, 1st, 2nd and 4th Thurs

Ontario, 12:15 p.m., Doubletree Hotel San Bernardino, Denny's at I-15, 7 a.m. Redlands, Masonic Temple, noon

FRIDAY: San Bernardino North, Elks Lodge, 12:05 p.m.

Calendar Dates

Feb 7: Board of Directors Meeting

5:30 pm Meeting

ARMAC Insurance Board Room

Rear Building on Yuma

Feb 13: Super Bowl Party & Fireside

2:00 pm • Home of Russ and Gaylynn Stringham, 16437 Viho Ct., Apple Valley

Feb 17: Rotary Valentine's Dinner

6:00 pm at Chateau Chang 15425 Anacapa Road, Victorville \$50 single or \$95 per couple

Upcoming Programs

Feb 1: Kris Reilly, Pubic Engagement Information

Manager, VVUHSD **Topic: "The Media:**

Then and Now" (Page)

Feb 8: Bahaa Moukadam, Business Consultant

Topic: "Why is it so Hard to get Everyone on the Same Page"

(Page)

Feb 15: David Greiner Topic: "The History of

Greiner Buick GMC" (McEachron)

Feb 22: Four-Way Speech Contest

(McEachron)

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